**Tina Corpron** 920.664.1156 | tinacorp1@hotmail.com Education Concordia University Bachelor of Arts| Healthcare Management

NWTC Green Bay Diploma | Licensed Practical Nurse

Experience

May 2017-Current

Favorite Healthcare Staffing | Agency Nurse

-Nursing in skilled nursing facilities

 -Resident medication and wound care

Oct 2016 – 2017

Wine Sales Rep | Purple Feet Wine | Pewaukee WI

-Personally made sales calls to restaurants and independent wine shops

-Conduct in-store tastings/demos

-Held training sessions for wait staff in restaurants

-Record all sales activities in Salesforce (CRM tool)

Nov 2012 – July 2016

Insurance Agent | Independent/United Healthcare | Green Bay

-Educated and enrolled clients on the very best Medicare plans available in the market. Use technology and proven sales process to help clients find the best plan, carrier and price to meet their health needs.

-Consulted fact-finding interviews, recommended, addressed concerns and enrolled; to meet customer needs.

-Met and exceeded sales expectations and obtained top 3 representatives in the country for 18 months

Skills

* Reliable and dependable as demonstrated by my tenure and growth as an insurance agent as well as my ability to cold call in order to obtain and maintain new clients
* Excellent time management and organizational skills, shown by balancing current customer needs as well as obtaining new customers
* Demonstrating interpersonal and communication skills by interacting with customers and working in teams at event and campaigns