

Lori Prall

Registered Nurse Sales

Fond du Lac, WI

-Email me on Indeed: <http://www.indeed.com/r/Lori-Prall/99d38a0356486983>

Seeking a position in a clinical setting utilizing my 6 years of sales experience in healthcare, my 15 years as a surgical assistant, an RN in an outpatient surgical specialty office, and my present position as a Clinical RN.

Authorized to work in the US for any employer

Work Experience

Registered Nurse (RN)

SSM Health - Fond du Lac, WI

October 2019 to Present

- Trained and experienced with the following department specialties: COVID Clinic, Pediatrics, Cardio Thoracic Surgery, Plastic Surgery, Podiatry, Chiropractics, and ENT.
- Provide patient centered nursing care in an outpatient clinic according to established scope of practice guidelines and standards of care. Develops, coordinates and implements the patient plan of care in collaboration with the health care team.
- Uses the nursing process to provide ongoing care (assess, plan, intervention, and evaluation). Recognize and respond to changes in a patient's status and need for care. Determine priorities of patient care based on essential patient needs.
- Provide triage and consultation to patient, family, and/or significant others according to protocol and organization guidelines. Communicates with physicians and other members of the health care team. Documents and communicates accurate and timely information regarding patient conditions. Phone triage for specialty specific departments
- Providing preoperative and postoperative instruction to patients for surgical specialty clinics as well as setting up operative suites, assisting in all surgical procedures, wound care, drain removals, and specialty specific post operative wound care.
- Prepare and room patient for exam by obtaining vital signs and documenting/updating pertinent health information (i.e. chief complaint, allergies, medications).
- Administer medications, under physician/provider orders, including: immunizations, antibiotics, narcotic pain medications, vitamins, topical agents, insulin, blood thinners, and allergy antigens. Initiate, maintains and discontinue IV therapy; perform mixing of medications according to protocols.
- Assess and provide basic to complex patient education and counseling on the performance of tasks, skills, treatment and self-care integrating health promotion and preventive aspects of care.
- Perform advanced clinical tasks or skills with demonstrated competency and under clinical supervision.
- Strong medical terminology, strong understanding of complex medical procedures, familiarity with Microsoft, email, online scheduling programs, EMR, & clinical documentation including chart review.
- Submitting insurance referrals & handling insurance denials for various clinic specialties.

Forensic Nurse Examiner

Advocate Aurora Health - Oshkosh, WI

April 2018 to Present

- Treat injuries and provide emotional support and care to the victims of sexual assault and violence
 - Direct and coordinate nursing care for patients with other medical staff
 - Assessing patients' psychological and medical conditions and ensuring mental stability
 - Deliver immediate, compassionate, and best medical care to victims
 - Collect forensic evidence, perform medical tests on victims to treat accordingly
 - Document time, place, and modus of attack and perform medical examinations
- Testify in the court and provide evidence against sex offenders

Oral and Maxillofacial RN, Surgical /Anesthesia RN

Oral Surgery Associates, LTD - Fond du Lac, WI

Present

- Broad experience in the medical field as a Surgical RN in a very busy, full scope oral and maxillofacial surgery practice
- Primary surgical assistant during office surgical procedures, prepared and administered outpatient anesthesia drugs during IV anesthesia procedures, ranging from light sedation to general anesthesia
- Experience gained in the medical disciplines obtaining my RN, BSN has elevated my responsibilities to starting all IV's, monitoring and recording vital signs including EKG interpretation
- Hospital privileges in the operating room included surgical assisting during orthognathic and plastic surgical procedures, facial reconstruction, facial trauma, and procedures on medically compromised patients
- Setting up and maintaining a sterile field, gowning and gloving fellow assistant and surgeons, are routine duties
- Patient interaction included providing pre-surgical assessment, instruction, obtaining medical history, explaining procedure expectations and potential complications and symptoms, dosage schedules and proper pain management with post-operative medications and their potential side effects
- Experience in the handling of various bone grafting materials including, Bone Morphogenic Proteins, Platelet Rich Plasma, and PRIG
- Worked as a non-RN surgical assistant from and December 1991 - August 2003 and August 2005 - October 2005

Student Clinical Nurse

Seton Hospital, St. David's Hospital - Lubbock, TX

January 2011 to December 2011

January 2011 - December 2011

- Worked independently as a staff nurse throughout daily shifts
- Worked primarily on Med-Sur floor with additional hours spent in the ER, OR, OB/GYN, Labor & Delivery, Psychiatry and Dell's Children's Hospital
- One to One preceptor-ship with a delegated instructor throughout student clinicals
- 1600 hours of clinical experience in the various medical disciplines with intensive academics and extensive diversity of clinical practice providing a comprehensive overview of the practice of nursing
- Learned critical nursing skill sets and improved upon all areas of patient assessment, planning, implementation, and evaluation with emphasis on evidence based practice
- Practiced exceptional nursing skills to provide my patients the highest level of quality care and patient management

Account Manager

McKesson Healthcare - Austin, TX

September 2006 to September 2009

- Managed a \$4.4 million territory finishing FY09 165% to plan with 107% GP dollar growth, and exceeded Key Initiatives on a quarterly basis and completed FY09 as one of the Top Ten Long Term Care Representatives

- Maintained set territory accounts by building relationships with the Director of Nursing, Administrator, Nurses, and Nurse Aides

Relay Health Division Physician Account Manager

- Met and exceeded set territory goals by supporting current accounts within the Medical Network One Physician's Organization

- Performed daily trainings and demos for physicians and nurses on electronic prescribing and online web consultations to increase knowledge of Relay Health

- Monthly goals were met by connecting physicians, pharmacies, and patients on a web-based communication platform

- Presented at trade shows and developed strong customer relationships by working with physicians and nursing staff to incorporate Relay Health into their daily practice workflow

Operations Specialist

InterV-Manan Medical Products - Chicago, IL

November 2005 to September 2006

- Identified key initiatives in order to improve Supply Chain for Hospitals, Clinics, and Ambulatory Care

- Implemented demand and capacity planning, performed job cost analysis on a monthly basis, and developed labor efficiency reports, thus achieving new standards for employees and increase production of products

Ambulatory Sales Rep

Cardinal Health Medical Products & Services Division - Chicago, IL

August 2003 to July 2005

- Managed a \$1.7 million ambulatory care territory with a focus on surgery centers

- Over achieved quota in fiscal year 2004 by growing gross profit dollars \$531,925 and in fiscal year 05 by growing increasing sales dollars \$203,397

- Received the Sales Excellence Award and Quota Achievement Award for 2004 and 2005 results and given the Sales Leadership Award for overall sales growth in my territory

- Served as the sales contact and trainer for the surgery center nurses, scrub nurses, and supply manager to meet the specific needs of the customer and educate all staff members on specific product information

Education

BSN in Science Nursing

Anita Thigpen Perry School of Nursing Cum Laude Honors

December 2011

Bachelor of Arts in Business

Michigan State University

May 2001

Links

<http://www.facebook/lori.jensen.39>

Certifications and Licenses

RN

Registered Nurse

ACLS

driver's license

BLS Certification