Michelle Mccabe

Contact Info: [mcm\_mccabe@yahoo.com](mailto:mcm_mccabe@yahoo.com)

<https://www.linkedin.com/in/medicalsalesmccabe>

Emergency Room RN

Bluffton, South Carolina, United States Hospital & Health Care

Previous positions

Staff RN at St. Alexius Hospital

EMT-Paramedic at Paramedic

Education

Mineral Area College, ADN, Registered Nursing/Registered Nurse

Background

Summary

BA Marketing - Xerox Schaumburg, Il

Vallen - Account Manager, Baton Rouge, selling Emergency Response Equipment, and protective gear to Chemical Plants

Xerox Account Manager, St Louis MO

Pharmaceutical Sales, selling antibotics, and cardiac medicine

Nerac - Regional Account Manager - Infornation Aggregate Company

Digirad - Nuclear Medical Equipment Services

PDI Select Access -contract Pharmaceutical Sales

Degrees: RN

BA Marketing

AASParalegal

Private Investigating Certificate

EMT-B Certificate

Paramedic

Specialties: negotiating contracts, selling, pharmaceuticals, legal research, investigating cases

Experience

Emergency Room Registered Nurse

Tenet Healthcare

May 2017 – Present(2 years 6 months)

Staff RN

St. Alexius Hospital

September 2015 – April 2017(1 year 7 months)Emergency Room

EMT-Paramedic

Paramedic

2011 – 2015St Louis

Private Investigator/Paralegal

Contract

April 2008 – 2015(7 years 7 months)

Recommendations (1)

Regional Account Manager

Nerac

2003 – 2005

Recommendations (1)

Pharmaceutical Representative

Ventiv for Upsher-Smith

2000 – 2002

Contract Paralegal

Holtkamp, Liese, Schultz and Hilliker

January 1997 – September 1997(8 months)

Michael is always willing to give what is expected of him and much more. He is attentive to detail and is very professionsl with his colleges, as well with his clients. Micheal is a very hard worker and would be an asset to any organization that is chooses to be with.

Recommendations (1)

Account Mangaer

Xerox

1994 – 1997

Sr. Sales Representative

Cellular One

1989 – 1994

Sold Cellular Sales and Services in Baton Rouge, LA when the industry was not yet deregulated, only 2 carriers existed A and B. Worked under Michael Trufant who was the President, and was inspired by his dreams, and excellent Marketing directions for the company. This position was during the beginning of my Sales Career, and trully was a great benchmark of my career.

Recommendations (1)

Education

Mineral Area College

ADN, Registered Nursing/Registered Nurse

2013 – 2015

Mineral Area College

Paramedic bridge to RN program - graduate May 2015

IHM Academy of EMS

Paramedic, EMS

2010

The University of Georgia

certificate, Paralegal

2007 – 2007

The University of Georgia

Updated my Paralegal Researching

Gwinnett Technical College

Certificate, Private Investigating

2007 – 2007

Saint Louis Community College

Certificate, EMT-B

2003

Saint Louis Community College

Webster University

BA, Management major Marketing

1983 – 1987

Webster University

Minor Paralegal

Saint Louis Community College

AAS, Paralegal Studies

1982

Saint Louis Community College

Rosary High School

High School Diploma, High School

1972 – 1976

Skills & Expertise

Training

Leadership

Investigation

Account Management

Sales

Strategic Planning

Sales Management

Public Speaking

Customer Service

Marketing

Contract Negotiation

Team Building

Real Estate

Healthcare

Selling

Certifications

RN, EMT-P

, License