Mollie Sullivan

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RN at Emory University Hospital Midtown

Lilburn, Georgia, United StatesHospital & Health Care

Previous positions

Emergency Room RN at Emory University Hospital

FSR at RS Medical

Education

Georgia State University, Bachelor of Science (BS), Nursing

Background

Summary

Recognized as a respected and trustworthy sales professional with strong planning, organization &amp;

delivery skills; gained reputation as a knowledgeable business partner among medical community.Medical Products Expertise / Cultivate Relationships / Drive Sales and Revenue / Organized and Resourceful

Experienced Sales Representative driven to exceed goals through the development of lucrative business

relationships with key account representatives. Ambitious and persistent, able to secure appointments

through tenacity and product knowledge, willing to dedicate time and effort to uncovering business

opportunities in the market. Track record of supporting business development efforts by cultivating trusting

business partner relationships. Innovative thinker and resourceful sales leader with excellent presentation

skills and a history of exceeding performance expectations. Seeking exceptional opportunity with a

progressive organization where my persistence and strategic planning ability will be valued.

Specialties: business development, cold calling, conferences, customer relations, event management, features, first aid, focus, functional, marketing, microsoft office, netscape navigator, presentation skills, production, promotional materials, relationship building, sales, sales management, sales support, strategic,

Experience

RN

Emory University Hospital Midtown

August 2015 – Present(4 years 3 months)CVOR

Currently a circulating and scrub RN for the cardiac team in the operating room at Emory Midtown.

Emergency Room RN

Emory University Hospital

March 2014 – August 2015(1 year 5 months)Midtown

FSR

RS Medical

March 2010 – August 2010(5 months)

Associate Sales Representative

Stryker Instruments

July 2008 – October 2009(1 year 3 months)

Outside Sales Service Representative

Cintas First Aid And Safety

January 2006 – July 2008(2 years 6 months)

Associate Sales Broker

Columbia Paper LLC

January 2001 – January 2006(5 years)

Medical Laboratory Technician

Quest Diagnostics

January 1996 – January 2001(5 years)

Education

Georgia State University

Bachelor of Science (BS), Nursing

2010 – 2013

Georgia State University

Northeastern Illinois University

Bachelor of Arts, Communication

2004 – 2006

Northeastern Illinois University

Skills & Expertise

Cross-functional Team Leadership

Analysis

Sales

Strategic Planning

Sales Management

Hospitals

Business Development

Operating Room

Event Management

Strategy

Microsoft Office

Customer Service

Marketing

Management

Sales Operations

Orthopedic

Cold Calling

Selling

Neurology

Surgeons