Kateland M. Camp

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OBJECTIVE

To move from a traditional nursing role into a medical sales representative position. I have over nine years of direct patient care experience at the Medical University of South Carolina during which I have been recognized by my peers and supervisors as an exceptional employee and team member. I would like to transition into medical sales and embrace the business opportunities available for this challenging new role.

WORK HISTORY

Registered Nurse II June 2017- Present

Main Operating Room Medical University of South Carolina

- Provide intra-operative care to patients undergoing surgical procedures via circulating and scrub nurse roles.
- Coordinate with staff and surgeons to ensure positive patient outcomes.
- Propose and implement cost-saving measures for OR department.
- Ensure compliance with MUSC policies, procedures, standards of care, and regulatory requirements.
- Facilitate operating rooms of multiple surgical specialties and maintain working knowledge of each specialty to do so.

Independent Trusted Partner

January 2018-August 2018

BabyQuip, formerly Babierge

- Provided high-end baby gear rentals to families visiting the Charleston area.
- Designed, edited, maintained business website; social media accounts.
- Organized delivery/pickup schedule keeping inventory in mind, and coordinated with various rental companies, hotels, etc.
- Ensured safety and cleanliness standards met on all rental gear, per company policies.

Registered Nurse II/Clinical Unit Leader

January 2015-June 2017

ART 4E Cardiothoracic Surgery Stepdown Unit Medical University of South Carolina

- Provided intermediate post-operative care to cardiothoracic surgery patients.
- Performed focused assessments and planned nursing interventions to optimize patient outcomes.
- Delegated appropriate tasks to nursing support staff to promote efficient care.
- Documented assessment data in accordance with evidence-based practice.
- Completed floor safety audits (fall prevention and hand hygiene) and participated in safety rounds with administrators monthly.
- Collaborated with nurse manager in making RN and PCT staff schedule.

Patient Care Technician II/ Telemetry Technician

July 2009-January 2015

ART 4E Cardiothoracic Surgery Stepdown Medical University of South Carolina

- Operated directly under the Registered Nurse to provide direct care to cardiothoracic surgery inpatients.
- Job responsibilities included: documenting vital signs, performing EKGs, phlebotomy, assisting with ADLs, and ensuring the comfort and safety of patients.
- Monitored patient telemetry rhythms and reported to RN.

Wine Director/Bartender/Server

November 2004-December 2010

Langdon's Restaurant & Wine Bar Mt. Pleasant, SC

- Maintained the bar and waited tables in Mt. Pleasant's only AAA-Four Diamond awarded restaurant.
- Managed the restaurant's Wine Spectator acclaimed wine list, including maintaining par levels menu revisions, and cost analysis.
- Coached servers on wine service, tasting notes, and selling points.
- Delivered efficient, cordial, and professional service to customers

EDUCATION

University of Alabama

Bachelor of Science in Nursing -Sigma Theta Tau, Nursing Honors Society Member GPA 4.0

Trident Technical College

Associate Degree in Nursing
-Alpha Delta Nu, Nursing Honors Society Member
GPA 3.6

College of Charleston

Bachelor of Arts in Biology
Bachelor of Arts in Business Communication
-Student Government Representative
- College of Charleston Chamber Choir Member GPA 3.1

PROFESSIONAL ACITIVITES

- South Carolina Nurses Association- Member 2015-Present
- MUSC 4East General Thoracic Surgery Peri-op Working Group- *Member 2012-2013*
- MUSC Nursing Shared Governance Committee- Co-Chair 2015-2016
- MUSC Unit Magnet Champion-Chair September 2011-July 2015
- AORN Charleston Chapter-Member 2017-Present

^{*}References available upon request