Adriane Alicia

423-227-7891

adriane.alicia@chattanoogastate.edu

<https://www.linkedin.com/in/adriane-alicia-208bab57/>

NNICU RN

Chattanooga, Tennessee, United StatesHospital & Health Care

Previous positions

Customer Service at USXpress

Sales Consultant at ADS Security

Education

The University of Tennessee at Chattanooga, ,

Summary

Thank you everybody for the help it took to become an RN. I love working in the Neuroscience/neurosurgery ICU at Erlanger.

Experience

Registered Nurse

Erlanger neuroscience ICU

March 2016 – Present(3 years 10 months)

Customer Service

USXpress

June 2014 – March 2016(1 year 9 months)

Sales Consultant

ADS Security

June 2012 – June 2014(2 years)

Account Executive and Logistics

Southern Air Freight

October 2001 – February 2012(10 years 4 months)

Education

The University of Tennessee at Chattanooga

The University of Tennessee at Chattanooga

Chattanooga State Community College

nursing, Registered Nursing/Registered Nurse

2014 – 2016

Chattanooga State Community College

Oviedo High School

Languages

French

Skills & Expertise

Training

Quotas

Leadership

Account Management

Sales

Burglar Alarm

Sales Management

High-Impact Sales Presentations

Competitive Analysis

Operations Management

Team Leadership

Public Speaking

Sales Presentations

Budgets

Customer Service

Customer Satisfaction

Marketing

Management

B2B

Sales Operations

Contract Negotiation

Sales Process

Direct Sales

New Business Development

Security Consulting

Inventory Management

Team Building

Solution Selling

People Skills

Sales Presentation Skills

Cold Calling

Selling

Customer Retention

Honors & Awards

ACLS certified

June 2016

NIHSS certified

August 2016

BLS certified

June 2014