Thuy Pham

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<https://www.linkedin.com/in/tysonpham/>

Registered Nurse

Pomona, California, United StatesHospital & Health Care

Previous positions

Key Account Executive at Yahoo!

Agency Sales Manager (Los Angeles) at Yahoo!

Education

Mt. San Antonio College, ADN, Registered Nursing/Registered Nurse

Background

Experience

ER Nurse

Emanate Health

May 2014 – Present(5 years 8 months)Glendora, California

Key Account Executive

Yahoo!

March 2000 – July 2007(7 years 4 months)

I worked with mid to large cap companies in the Western United States. My role was to introduce Yahoo!Media as a recruitment advertising resource. In my seven years at Yahoo! I achieve 6 consecutive years of achieving our President's Club awards trip. My goal as a sales representative is to be consistent in my performance and always be at the top tier of sales achievement.

Recommendations (7)

Agency Sales Manager (Los Angeles)

Yahoo!

January 2001 – January 2004(3 years)

Managed a team of sales representatives which targeted the Western region of Staffing/Recruitment firms. In addition to managing the team I was able to send myself and several of my reps to our president's club awards trip. My position still allowed me to sell but also I acted as a mentor, trainer and a liason between upper management and the needs of my team.

Sales manager

AT&T Wireless

March 1996 – March 2000(4 years)

Education

Mt. San Antonio College

ADN, Registered Nursing/Registered Nurse

2012 – 2013

San Diego State University

Criminal Justice

1991 – 1994

San Diego State University

Activities and Societies

Beta Omega Phi, Samahan, Asian American Student Association

Skills & Expertise

Advertising

SEO

Leadership

Team Management

Google Adwords

Account Management

Sales

Negotiation

Strategy

Customer Service

Management

Sales Operations

Online Advertising

New Business Development

Lead Generation

SEM

Marketing Strategy

Strategic Partnerships

PPC

Salesforce.com

Cold Calling

Interviews

Recruiting