Ben Ivanowski

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Registered Nurse, operating room, neurosurgery, ENT at Barnes-Jewish Hospital

St Louis, Missouri, United States Higher Education

Previous positions

Registered Nurse, operating room, neurosurgery, ENT at Barnes-Jewish Hospital

University Development Representative at Grand Canyon University

Education

Goldfarb School of Nursing, BS Nursing, Nursing

Background

Experience

Travel Nurse, OR

Aya Healthcare

October 2016 – Present (3 years 3 months) Hannibal Regional Hospital

Registered Nurse, operating room, neurosurgery, ENT

Barnes-Jewish Hospital

January 2014 – March 2015(1 year 2 months)Saint Louis, MO

• Trained thoroughly in surgeries utilizing Intra-operative Magnetic Resonance Imaging Suites.

• Responsible for insuring all equipment and devices are ready for surgeries, including but not limited to: various OR beds, microscopes, suction, drills, headlights, OR lights, media output channeled to proper monitors, Stealth, Monteris, Sonopet, CUSA, etc…

• Managed flow of operating room to include pre-operative assessment, briefing, patient positioning, applying SCD devices and TED hose, inserting urinary catheters, applying monopolar pads to patient, conducting time outs, hooking up all equipment from sterile field, introducing necessary items to sterile field, documenting all relevant events, transferring patients, etc…

• Safely prepare and dispense drugs as necessary

• Recommended ways to improve the orientation process to include in-service events for orientees and simulated learning experiences to improve proficiency in various skills expected of circulator and scrub nurses.

• Included 2 weeks of training in general oncology to learn the basics of the scrub nurse role in a less complicated and lower stress environment.

University Development Representative

Grand Canyon University

June 2010 – June 2011(1 year)Phoenix, AZ

Executed recruitment and marketing strategy covering the states of Illinois and Missouri. Targeted potential advanced degree students in the K-12 marketplace for GCU’s online educational programs. Cultivated relationships at the highest level necessary to expand the sponsorship of recruiting events held on school premises for the convenience of our prospective students.

Financial Consultant

AXA Advisors

January 1999 – December 2009(10 years 11 months)Saint Louis, MO

Drove personal and team retirement plan sales for financial planning arm of global insurance companies group. Generated and pursued leads from warm and affinity markets to meet/exceed personal sales goals. Selected to head Retirement Benefits Group to produce sales in K-12 educational market. Recruited, hired, trained, and developed associates, directing from 5 to 15 at any time.

• Succeeded overwhelmingly in commission-only position within profession approaching 86% failure rate.

• Achieved Million Dollar Round Table (MDRT) production level for 3 consecutive years (2006–2008), a level reached by only 6% of industry consultants.

• Won AXA’s prestigious Centurion award in 2007 by producing $100K in new business commissions.

• Grew client base from zero to 1,000 based on ability to quickly grasp complex product knowledge and convey its value effectively, and through skill in cultivating strong and long-term client relationships.

• Achieved major competitive win, selling retirement plan to Florissant Valley Fire Protection District that generates $200K per month through 2017.

Education

Goldfarb School of Nursing

BS Nursing, Nursing

2012 – 2013

Missouri State University

BS Education, Education, Biology

1987 – 1991

Missouri State University

Activities and Societies

Intramural athletics, Sigma Pi social fraternity, Catholic Campus Ministry

Skills & Expertise

Leadership

Sales

Communication

Strategic Planning

Coaching

Project Management

Public Speaking

Presentation Skills

Microsoft Office

Customer Service

PowerPoint

Research

Management

Teaching

Social Media

Microsoft Word

Higher Education

Certifications

ACLS

, License

Volunteer Experience & Causes

Nurse

Camp Quality

2015 – 2016Children

Annually volunteer to serve children at week long camp in Central Missouri