Mark Paola RN

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Registered Nurse / Charge Nurse at Chicago Lakeshore Hospital for Behavioral Health Care

Chicago, Illinois, United StatesHospital & Health Care

Previous positions

Senior Executive Specialty Sales Representative at Novo Nordisk

Senior Executive Specialty Sales Representative at Schwarz/UCB Pharma

Education

University of Cincinnati, Bachelor of Arts, Psychology

Background

Experience

Registered Nurse / Charge Nurse

Chicago Lakeshore Hospital for Behavioral Health Care

December 2013 – Present(6 years 1 month)Chicago, IL

Provide medical care to pediatric and adolescent behavioral health patients. Collaborated with multidisciplinary team of medical doctors, psychiatrists, social workers and case managers to provide comprehensive quality patient care. In recognition for providing exemplary patient care and demonstrating leadership, promoted to Charge Nurse after 90 days.

• Led RN medical education groups as well as educated on adolescent wellness.

• Facilitate patient and family transition from inpatient treatment to outpatient settings.

• Educate new staff in company policy and procedures.

• Collaborate with Department of Children's Services in developing and implementing appropriate acute and long term care for designated patients.

• Appointed as Co-Chairman of CLSH Customer Service Committee- Chair a group of employees selected by management to assist in building employee morale by planning events, newsletters, hospital week, Nurses week, and selecting an employee of the month who demonstrates true leadership and teamwork.

Senior Executive Specialty Sales Representative

Novo Nordisk

August 2008 – November 2010(2 years 3 months)

Novo Nordisk- 1923, The first company to introduce insulin as a chemical form for the management of Diabetes. Marketing various types of insulin for diabetes. Changing diabetes by educating people on the effects diabetes has on individual's and others. Territory- Evanston, Winnetka, Glencoe, Wilmette, Lake Forest, Northbrook, Skokie, Kennilworth, Niles, Morton Grove, Highland Park, Glenview, Buffulo Grove, Arlington Heights, Park Ridge, IL.

Senior Executive Specialty Sales Representative

Schwarz/UCB Pharma

June 1998 – April 2008(9 years 10 months)

Promoting to the specialties of Gastroenterology and Urology all of the Chicago land area, Milwaukee, and NW Indiana. Schwarz Pharma was purchased by UCB Pharma in 2007, due to several products loosing patent, and going generic, the specialty group was laid off due to lack of work in the spring 2008.

Senior Executive Specialty Sales Representative

Schwarz Pharma

1997 – 2008

Launched products of Zyrtec, Verelen, Omeprozole, various IBS medications, injectible Viagra-Edex, Multi viatamins,

Experience with Specialties of Urology, Gastroenterology, ENT, OB-GYN, Infectious Disease, Neurology, Primary Care, Family Practice, GP's,

HOSPITAL EXPERIENCE: Northwestern Memorial Faculty Foundation, Evanston NW Hospital's, Rush, UIC, Dupage, University Of Chicago, Cook County General, Hinsdale, Gottlieb, Oak Park, Alexian Brothers, Lake Forest, Christ, Trinity, St. Mary's, St. Joe's , St, Lukes, Aurora Health, Advocate, Lutheran General, Edwards, LA Wiess, Swedish Cov., St. Franicis, Elgin-Sherman,

Corporate & National Accounts

AT&T Wireless

1992 – 1996

Education

University of Cincinnati

Bachelor of Arts, Psychology

1984 – 1989

University of Cincinnati

Activities and Societies

SIgma Sigma- University's highest men's honorary

Sigma Alpha Epsilon

Cincinnatus, Student Alumni Assoc., Orientation Board, IFC Rush Chairman, Int. Tennis, Child Abuse Society volunteer, Honor Society, Student Ambassador

City Colleges of Chicago-Harry S Truman College

Associate of Applied Science, Registered Nursing

2010 – 2013

City Colleges of Chicago-Harry S Truman College

Skills & Expertise

Counseling Psychology

Leadership

Sales

Product Launch

Gastroenterology

Nursing Management

Marketing

Sales Operations

Pharmaceutical Industry

Nursing Care

Diabetes

Urology

Psychological Assessment

Neurology

Certifications

Basic Life Support / CPR

, License

March 2012