Twila Wallmann

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RN, BS, MBA3rd

Registered Nurse

Sioux Falls, South Dakota, United StatesOil & Energy

Previous positions

Software Proposal Writer at Baker Hughes, a GE company

GEHC Commercial Operations--Deal Support Specialist at GE Healthcare

Education

University of Phoenix, MBA, Business

Summary

Professional Experience: Commercial Operations, Commercial Deal Support, Commercial Sales & Marketing, Registered Nurse w/valid SD State license, Critical Care Nursing, Nursing Management, Nursing Education, Workers Compensation Insurance Expert, Long Term Disability Insurance Reviewer

Specialties: Commercial Operations/Deal Support, Medical Systems Sales & Marketing, Critical Care Nursing, Healthcare Management, Workers Compensation Insurance, Expert Witness, Cardiology, Six Sigma Green Belt

Experience

Registered Nurse

Avera Health

March 2019 – Present(10 months)

Reclaiming my purpose as a caregiver: healing the sick, tending to the wounded, protecting the injured and nurturing those who can not yet care for themselves, regardless of age, race, religion or gender.

Software Proposal Writer

Baker Hughes, a GE company

September 2017 – March 2019(1 year 6 months)

Creating proposals for Baker Hughes GE Digital (BHGE) Sales, selling GE Digital and BHGE software and services to Oil & Gas customers.

GEHC Commercial Operations--Deal Support Specialist

GE Healthcare

April 2010 – September 2017(7 years 5 months)

Instilling and managing GE Regulatory Compliance while driving SIMPLIFICATION and LEAN across GE Healthcare medical systems sales proposal Response process.

Interventional Systems Marketing Manager

GE Healthcare

October 2000 – April 2010(9 years 6 months)Milwaukee, WI

Operations management of proposal Response process for US Interventional Cardiology Sales & Marketing Team

Business Development Rep

MicroMedical Systems

January 1999 – October 2000(1 year 9 months)

Responsible for Sales & Marketing of ACC and STS Certified databases, which integrated into the larger Cardiology information system (CVIS) for national cath lab procedural outcomes reporting.

SD State Manager

Concentra Managed Care

January 1995 – December 1998(3 years 11 months)

Managed two SD Branch offices, providing Nurse Case Management services to insurance companies writing Work Comp and long term disability in the state. Formulated Return to Work plans engaging the employer, the doctor and the injured/disabled worker.

Education

University of Phoenix

MBA, Business

2004 – 2009

University of Phoenix

South Dakota State University

BS, Nursing

1984 – 1988

South Dakota State University

Activities and Societies

SD Nurses Association

Rapid City Regional Hospital School of Nursing

RN Diploma program , Nursing

1981 – 1984

Languages

English

Skills & Expertise

Workers Compensation

Cross-functional Team Leadership

Sales Support

Radiology

Managed Care

Interventional Cardiology

Healthcare Management

Expert Witness

Critical Care Medicine

Nursing

Healthcare Industry

Inside Sales

Nursing Education

Cardiology

Sales Operations

Medical Devices

Healthcare Information Technology (HIT)

Nursing Administration

Healthcare Information Technology

Healthcare

Product Marketing

Commercial Operations

Certifications

Six Sigma Green Belt

, License

Registered Nurse

South Dakota Board of Nursing, License

August 1984

Courses

Rapid City Regional Hospital School of Nursing

Nursing

Organizations

American Nurses' Association

Present

Volunteer Experience & Causes

Causes Twila cares about:

Children

Civil Rights and Social Action

Education

Environment

Health

Human Rights

Politics

Science and Technology