Michelle Piper

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GPO/Medical Device Executive, RN, BSN

Ballwin, Missouri, United StatesMedical Devices

Previous positions

Senior Director, Contracting Solutions, Med/Surg at Intalere

Clinical Consultant at Orqis Medical

Education

Barnes College of Nursing, BSN, Nursing

Background

Summary

Experienced Executive/Registered Nurse with a demonstrated history of working in the medical device industry. Skilled in Healthcare Consulting, Medical Devices, Strategic Planning, Supporting Others, and Team Building. Strong healthcare services professional with a BSN focused in Nursing from Barnes College of Nursing.

Experience

RN CVICU,SICU

St. Luke's Hospital

July 2004 – Present(15 years 7 months)

Senior Director, Contracting Solutions, Med/Surg

Intalere

December 2009 – May 2017(7 years 5 months)

Negotiates highly competitive Medical Surgical contracts with various Suppliers across a significant portfolio. Utilizing my Clinical Critical Care background by bringing valuable, comprehensive contracts to assist our Members organizations to reduce healthcare costs and improve health care quality.

Effective Leader to the Medical Surgical Contracting team and liaison to Senior Leadership.

Effectively communicates with all professional development units, field representatives and Suppliers to assist in the overall goal of meeting our Members needs.

Clinical Consultant

Orqis Medical

August 2006 – January 2008(1 year 5 months)

VAD Coordinator

Barnes-Jewish Hospital

August 2006 – January 2008(1 year 5 months)

Clinical Consultant

Thoratec, now a part of St. Jude Medical

February 2002 – July 2004(2 years 5 months)

Resource RN, Cardiothoracic ICU

Barnes-Jewish Hospital

January 1997 – February 2002(5 years 1 month)

RN

Barnes-Jewish West County Hospital

May 1994 – January 1997(2 years 8 months)

Education

Barnes College of Nursing

BSN, Nursing

Skills & Expertise

Leadership

Strategic Planning

Hospitals

Operating Room

Capital Equipment

Supporting Others

Contract Negotiation

Medical Devices

Healthcare Information Technology

Healthcare Consulting

Team Building

Healthcare