Resume

**Deborah Ann Smith**

*Healthcare Executive*



Experienced executive with comprehensive knowledge of population health, social determinants of health, healthcare systems and financing, including value and risk-based contracts from the provider, insurer, and employer perspectives. A dynamic combination of leadership, clinical, and financial skills complement a creative and entrepreneurial spirit.

**Personal Info**



**Address**

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30143

**Phone**

678-848-9424

**E-mail**

costellosmith.deb@gmail.com

**LinkedIn**

[linkedin.com/in/debbie-costello-smith](http://linkedin.com/in/debbie-costello-smith)

**Skills**



Problem-solving



Microsoft Suite



Strategic Thinking



Quantitative



Analysis

Persuasion



Team Building



Emotional



Intelligence

Presentation Skills



Engagement



**Experience**



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| **2018-09 -** | **Case/Disease Manager** |
| **present** | *United Healthcare* |
|  | • | Case/disease management for largest insurer in the world |
|  | • | Awarded Bravos for engagement and results of audited calls |
|  | • | Completed CCM Case Management Certification |
|  | • | Named 2019 Georgia March of Dimes Nurse Case Manager of the Year  |

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| **2008-04 -** | **President and Founder** |
| **present** | *The Sean Costello Memorial Fund for Bipolar Research* |
|  | • Founded first non-profit supporting research for relationship between creativity and |
|  |  | bipolar disorder after passing of son |
|  | • Recognized internationally, presenting at ISBD in Rome, Italy, largest BP disorder |
|  |  | conference in the world |
|  | • Recruited the most renowned international researchers on bipolar disorder |
|  | • | Created successful educational series in conjunction with Emory University's Mood |
|  |  | and Anxiety Disorders Center |
|  | • | Awarded over $25000 in grants for bipolar research |
|  | • | Inducted into Leadership Buckhead |

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| **1998-02 -** | **Senior Vice President** |
| **2008-04** | *GHS Associates* |
|  | • Negotiated risk-sharing contracts with 700 member IPA to position them as the |
|  |  | largest managed care provider in the metropolitan area |
|  | • | Retained consultant for Philadelphia Home Care company, securing profitable |
|  |  | managed care contracts with largest payers in the area |
|  | • | Board Member of Georgia State University's Masters in Health Administration |
|  |  | Program |

|  |  |
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| **1993-11 -** | **President/Founder** |
| **1997-10** | *US Health Connections/Advanced Health Corporation* |
|  | • | Created proprietary program for managing capitated specialty physician networks |
|  | • Increased revenue to $300,000 /month |
|  | • Garnered capitation contracts with largest payers in Atlanta |
|  | • | Recruited by Emory University to manage their oncology network |
|  | • | Merged w/ Advanced Health for successful IPO in 1995Developed and supervised Utilization Management system for all capitated networks using Medicare RVS |

**Education**



**Georgia State University's Andrew Young Masters School of Policy Studies**

* Major in Public Health Policy studies
* Courses including Statistics, Microeconomics, Healthcare Finance, Health Systems
* 3.87 GPA



Resume



**University of Pennsylvania, Nursing Administration/Wharton School of Business, MSN**

* Cardiac Clinical Specialist and Nurse Administrator
* 4.0 from Wharton School courses
* Summa Cum Laude
* Secretary Sigma Theta Tau

**Holy Family University, Nursing Major, BSN**

* Nursing Major
* Magna Cum Laude

**Additional Experience**



Executive Director of Staff Model HMO, National Benefits Consultant, COO/ Senior Vice President Clinical Departments full-service hospital including Utilization Management and Risk Management, Regional Director Network Development

**Certificates**



Non-profit Management Georgia Center for Nonprofits

Lean Six Sigma Healthcare Greenbelt

CCM Nurse Case Manager Certification 2020

**Licenses**



Current License as Registered Nurse in most US States including Georgia

