**Christopher Turner**

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**PROFESSIONAL EXPERIENCE**

**BD / BECTON DICKINSON** [www.bd.com/en-us](https://www.bd.com/en-us), *formerly CR Bard* **December 2015-Present**

***Clinical Specialist - Medical Delivery Solutions*** *- Territory: Illinois, Iowa, Wisconsin, Indiana*

* Responsible for clinical training within MDS Division and marketing for extensive assortment of vascular access devices and ultrasound systems to 60+ hospitals and long-term acute care hospitals (LTACHs)
* Top accounts include Advocate Health System, OSF Healthcare, Unity Point Methodist, Jesse Brown VA Medical, University of Chicago Medicine, Franciscan Hospitals, Genesis Health and Sinai Health Systems
* 2018 $750K growth in midline market including: Mercy Hospital Chicago, OSF Peoria, and Genesis Health Systems Davenport
* 2016 - YTD - Protecting all existing business from several PICC/Midline/Acute Dialysis threats
* Maintained product retention against competitive threats in several hospital systems: Franciscan, Mercy Hospital Chicago, Advocate Healthcare system and Jesse Brown VA
* Call on ED, ICU and IR Physicians; work closely with, DONs (Directors of Nursing), Nursing Management, Infection Prevention, and Nurse Educators
* Responsible for whole hospital conversion to new products including: trial, scheduling on call training nurses, training implementation to 90% saturation of staff, and follow up
* Certified PICC instructor
* Authored ultrasound guided IV and midline placement training algorithm now used by over 75 clinical specialists nationally with Becton Dickenson
* Awarded Clinical Specialist of the year 2016
* Responsible for product expansion (midline IV’s) into new departments: Mercy Hospital, Genesis Health, Weiss Hospital, OSF Healthcare, Advocate Healthcare System
* Managed all PIV validations and conversions, from planning to execution
* Lead Ultrasound Guided IV instructor for Becton Dickenson. Worked closely with managing cross training of nurses during BD/BARD Access Systems merger

**University of Chicago Hospitals**  **October 2000 – January 2016**

***Emergency Room Staff Nurse***

Administered care and medication management of critically ill patients. Duties include: ventilator management, titrating critical IV medications, supervision of patient status and respond to changing conditions

Collaborated with physicians, staff RNs, and ancillary staff to ensure appropriate and optimal care was given in a timely manner

Functioned as Charge Nurse of 42 bed emergency room. Duties include managing staff schedule and assignments, waiting room surveillance and triage, coordinating with admission staff to ensure patients are roomed promptly, and maintaining emergency room throughput

Lead Ultrasound Guided IV placer and instructor. Responsible for training staff RN’s and physicians for competency and follow up

Sexual Assault examinations

**East Bank Club October 1995 – May 1999**

***Personal Trainer***

* Built a loyal base of 30+ clients in first 6 months of training. Retention over four-year period over 90%
* Consistent full schedule of clientele. Maintained and exceeded all revenue targets
* Assessed a diverse clientele and tailored fitness programs to meet personal goals
* Structured nutritional programs and education to meet both cosmetic desires and medical needs
* Successfully focused on morale and confidence building leading to positive lifestyle changes and customer retention
* Top 5 revenue for 1995-1999 with 110% to quota for all four years

**ADDITIONAL**

* CPR and ACLS certified
* PICC certified
* Certified PICC instructor
* VA-BC
* National Academy of Sports Medicine Certified
* CRNI certified

**EDUCATION**

***Bachelor of Science in Kinesiology*** – Health Physical Education and Recreation Division- GPA: 3.5/4.0 **May 1995**

Indiana University, Bloomington Indiana

***Bachelor of Science in Nursing***- Nursing Science Division - GPA: 3.4/4.0  **August** **2000**

Valparaiso University, Valparaiso Indiana