

# Melinda Briant

## Care Coordinator for Dual Special Needs Population - BlueCare Plus

Copperhill, TN 37317

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Authorized to work in the US for any employer

## Work Experience

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### Administrator

Family Home and Hospice Care

2007 to 2012

- \* Responsible for operations management for Home Health and Hospice.
- \* Managed conversion of hourly to pay-per visit model for Clinical Staff.
- \* Implemented Clinical Case Management model.

Home Health Accomplishments within one year timeframe

- \* Increased Revenue by 60%
- \* Increased Census by 50%
- \* Increased Case Mix weight from 1.27 to 1.4
- \* Increased Revenue per Episode from \$2,195.68 to \$2,671.07

Hospice Accomplishments within one year timeframe

- \* Increased Revenue by 60%
- \* Decreased Direct and Indirect cost
- \* Increased EBITDA from -6.0% to 43.4%
- \* Decreased Supply cost by 10%
- \* Decreased Drug Cost and Equipment by 5%

### Multi-Site Administrator/Regional Operations Manager

Guardian Home Health Care

2006 to 2009

- \* Maintained all OBQI outcomes above state average with 7 above national average.
- \* Successful implementation of Cerner software system for all personal.
- \* Lead deficiency Free State surveys since appointment as Regional Operations Manager.

Multi-Site Administrator Accomplishments over a two year timeframe

- \* Increased growth by 100%
- \* Exceeded budget goals

### Administrator

Hutcheson Home Health

2006 to 2007

- \* Recruited for business expansion and restructure of current staff and business line.
- \* Develop and implementation of Strategic plan for increasing revenue and growth.
- \* Conversion of hourly to pay-per visit model for Clinical Staff.
- \* Implemented Clinical Case Management model.

- \* Ensure agency compliance with quality outcomes, state/Federal requirements.

Accomplishments:

- \* 100% increase in growth over 1 year
- \* Successful implementation of Strategic plan as approved per Hospital Board
- \* Home Health Business line profitable posts 2 quarter financials to 23% out of the red
- \* All staff productive and successfully converted to pay per visit/Case Management model
- \* Increased Quality Outcome scores in all areas

## **Branch Director**

Guardian Home Health Care

2003 to 2006

- \* Provided consultation to staff on certification and licensure issues.
- \* Ensured all agencies were in compliance with quality outcomes as expected by Company Policy.
- \* Participated in special projects or task meetings to improve the quality of care provided to patients.
- \* Ensured confidentiality of all nonpublic information and meet any HIPPA requirements.
- \* Applied administrative principles in organizing and leading a complex team-based operation.
- \* Implemented changes as expeditiously as possible and monitored staff to ensure that the changes were being properly implemented.
- \* Determined critical and non-critical aspects of all situations accurately and gathered information accordingly.
- \* Demonstrated skill and knowledge in preparing and analyzing budgets and financial reports.

Early Career:

## **RN CASE MANAGER**

GUARDIAN HOME CARE

2002 to 2003

- \* Responsible for care and management of patient case load of 35-45 patients.
- \* Responsible for care plans of patients and reporting appropriate changes to PCP.
- \* Responsible for weekly schedule/monthly audits/reporting of said case load.
- \* Participation in weekly case conference.
- \* Supervisory visits on patients.
- \* Supervision of LPN's, Home Health Aides and development of their care plans for patient.
- \* Maintain average weekly visit productivity of 35 visits per week.
- \* Participation in weekly call rotation.

## **RN CASE MANAGER**

MEDSHARES HOME CARE

1994 to 2002

- \* Responsible for care and management of patient case load of 35-45 patients
- \* Responsible for care plans of patients and reporting appropriate changes to PCP
- \* Responsible for weekly schedule/monthly audits/reporting of said case load
- \* Participation in weekly case conference
- \* Supervisory visits on patients
- \* Supervision of LPN's, Home Health Aides and development of their care plans for patient
- \* Maintain average weekly visit productivity of 35 visits per week
- \* Participation in weekly call rotation

## Education

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Dale Carnegie training  
2007

### **Associate of Applied Science in Nursing**

Cleveland State Community College  
1994

## Nursing Licenses

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**RN**

**RN**

## Skills

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- RN
- Home Health
- Staff Nurse
- Hospital
- Med Surg
- Medical Surgical
- Financial Report Interpretation
- Financial Management
- Cerner
- Medical Records
- Financial Report Writing
- EMR Systems
- Epic
- Medical Terminology
- Hospice Care
- Medication Administration
- Nursing
- Supervising experience
- Administrative experience
- Home care

## Assessments

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### **Nursing Skills: Clinical Judgment – Proficient**

January 2020

Assessing a patient's condition and implementing the appropriate medical intervention.  
Full results: [Proficient](#)

### **Electronic Medical Records: Best Practices — Expert**

January 2020

Knowledge of EHR data, associated privacy regulations, and best practices for EHR use  
Full results: [Expert](#)

### **Medical Terminology — Proficient**

January 2020

Understanding and using medical terminology  
Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.