# Lavinia M Guillen

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### PROFESSIONAL SUMMARY

CNA working for a 75-bed rehabilitation facility offering long term care, nursing care, and hospices services

Over 10 years experiences as an Interpreter for different settings like hospital. schools, and law enforcement

5 years experiences as an Insurance Agent selling Medicare Advantage, Medicare Supplement, prescriptions drugs plans and dental and vision plans.

### **SKILLS**

Bilingual English and Spanish

Communication

Reliable

**Goal Oriented** 

Flexible

Compassionate

kind

Trustworthy

**Fully Vaccinated** 

### **WORK EXPERIENCE**

12/2021 Fair Oak Rehabilitation And Health Center

to South Beloit, Illinois

present CNA

- Administer medications or treatments, such as catheterizations, suppositories, irrigations, enemas, massages, or douches, as directed by a physician or nurse.
- Answer patient call signals, signal lights, bells, or intercom systems to determine patients' needs.
- Apply clean dressings, slings, stockings, or support bandages, under direction of nurse or physician.
- Change bed linens or make beds.
- Collect specimens, such as urine, feces, or sputum.
- Feed patients or assist patients to eat or drink.
- Gather information from caregivers, nurses, or physicians about patient

condition, treatment plans, or appropriate activities.

- Measure and record food and liquid intake or urinary and fecal output, reporting changes to medical or nursing staff.
- Prepare or serve food trays.
- Record height or weight of patients.
- Record vital signs, such as temperature, blood pressure, pulse, or respiration rate, as directed by medical or nursing staff.
- Undress, wash, and dress patients who are unable to do so for themselves.
- Wash, groom, shave, or drape patients to prepare them for surgery, treatment, or examination.
- Supply, collect, or empty bedpans.
- Review patients' dietary restrictions, food allergies, and preferences to ensure patient receives appropriate diet.
- Remind patients to take medications or nutritional supplements.
- Document or otherwise report observations of patient behavior, complaints, or physical symptoms to nurses.
- Communicate with patients to ascertain feelings or need for assistance or social and emotional support.

## 7/2021 Combined Insurance

to Chicago, Illinois

12/2021 Insurance Agent

- Calculate premiums and establish payment method.
- Attend meetings, seminars and programs to learn about new products and services, learn new skills, and receive technical assistance in developing new accounts.
- Customize insurance programs to suit individual customers, often covering a variety of risks.
- Develop marketing strategies to compete with other individuals or companies who sell insurance.
- Contact underwriter and submit forms to obtain binder coverage.
- Confer with clients to obtain and provide information when claims are made on a policy.

# 4/2021 E-Telequote Insurance

to Monroe, Wisconsin

7/2021 Bilingual Broker Insurance

- Attend meetings, seminars and programs to learn about new products and services, learn new skills, and receive technical assistance in developing new accounts.
- Calculate premiums and establish payment method.
- Explain features, advantages and disadvantages of various policies to

promote sale of insurance plans.

- Customize insurance programs to suit individual customers, often covering a variety of risks.
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes, or to change beneficiaries.
- Interview prospective clients to obtain data about their financial resources and needs, the physical condition of the person or property to be insured, and to discuss any existing coverage.

# 6/2019 Humana Marketpoint

to Waukesha, Wisconsin 4/2021 Bilingual Field Agent

- Attend meetings, seminars and programs to learn about new products and services, learn new skills, and receive technical assistance in developing new accounts.
- Calculate premiums and establish payment method.
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes, or to change beneficiaries.
- Customize insurance programs to suit individual customers, often covering a variety of risks.
- Develop marketing strategies to compete with other individuals or companies who sell insurance.
- Explain features, advantages and disadvantages of various policies to promote sale of insurance plans.

## 8/2017 Humana DMS

to Middleton, Wisconsin 6/2019 Insurance Agent

- Explain features, advantages and disadvantages of various policies to promote sale of insurance plans.
- Ensure that policy requirements are fulfilled, including any necessary medical examinations and the completion of appropriate forms.
- Develop marketing strategies to compete with other individuals or companies who sell insurance.
- Customize insurance programs to suit individual customers, often covering a variety of risks.
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes, or to change beneficiaries.
- Calculate premiums and establish payment method.
- Attend meetings, seminars and programs to learn about new products and services, learn new skills, and receive technical assistance in developing new accounts.

### 3/2017 Bankers Life Insurance

to Madison, Wisconsin 8/2017 Insurance Agent

- Attend meetings, seminars and programs to learn about new products and services, learn new skills, and receive technical assistance in developing new accounts.
- Calculate premiums and establish payment method.
- Customize insurance programs to suit individual customers, often covering a variety of risks.
- Contact underwriter and submit forms to obtain binder coverage.
- Confer with clients to obtain and provide information when claims are made on a policy.
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes, or to change beneficiaries.
- Explain features, advantages and disadvantages of various policies to promote sale of insurance plans.

### 4/2011 Monroe Clinic

to Monroe, Wisconsin 3/2017 Medical Interpreter

- Check translations of technical terms and terminology to ensure that they are accurate and remain consistent throughout translation revisions.
- Compile information on content and context of information to be translated and on intended audience.
- Compile terminology and information to be used in translations, including technical terms such as those for legal or medical material.
- Educate students, parents, staff, and teachers about the roles and functions of educational interpreters.
- Follow ethical codes that protect the confidentiality of information.
- Adapt translations to students' cognitive and grade levels, collaborating with educational team members as necessary.

### **CERTIFICATIONS, LICENSES, AWARDS**

Life and Health Insurance Licenses Medical Interpreter Level 1 and 2 Medical Terminology Illinois Nurse Aide Certificate CPR Certificate BSL Certificate

### **EDUCATION**

12/2021 Illinois Institute Of Nursing Studies, INC

to Certified Nursing Assistant Program

1/2022 Illinois Nurse Aide Certificate