

# Faith Ramirez

## **Registered Nurse, Healthcare Consultant**

Frisco, TX 75033

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+1 720 299 2259

BSN Registered Nurse experienced in Labor and Delivery Care Services. Consultant, and Educator.

Authorized to work in the US for any employer

## Work Experience

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### **Consultant**

NOVA Birth Partners - Fairfax, VA

August 2017 to Present

Provide administrative support for an interdisciplinary team of birth & postpartum staff workers as an OB Registered Nurse. Provide on call support as a triage nurse.

Design, Implement, and Teach childbirth classes. Work with area hospitals and physician/midwifery practices to provide birth and postpartum programs and support to enhance patient experience. Attend births as a Birth Advocate.

### **Freelance Consultant**

FaithWorks - Washington, DC

January 2014 to Present

#### Responsibilities

- Provide high quality individual instruction to entrepreneurs, business owners, and business managers.
- Analyze situations, make recommendations, and educate clients with regard to business plans, market feasibility, financial viability, operations management, and human capital management
- Maintain an appropriate level and mix of clients as noted by annual goals and strategic plan objectives.
- Develop and deliver high quality business training programs that are responsive to the needs of the business served.
- Generate curricula for business programs, seminars, conferences, etc.
- Determine topics, agendas, instructors, instructional materials, location, time and other resources, as required.
- Create and produce instructional materials.
- Oversee website development, marketing trials, social media management.
- Serve as an instructor of employee training programs, as needed.
- Provide CEO support and C-suite encouragement.
- Direct clients to appropriate sources of business information and assistance.
- Disseminate information to the client foci community via social media, in print, through media outlets and/or online.
- Serve as an advocate of business development, expansion and retention within the client company.
- Work collaboratively with both government and private-sector businesses.

## **Registered Nurse**

Reston Hospital Center - Reston, VA  
August 2016 to August 2017

Staff Nurse working primarily in Labor and Delivery unit.

## **Registered Nurse (RN BSN)**

Baltimore Washington Medical Center - Glen Burnie, MD  
February 2015 to July 2015

Responsibilities

- Staff Nurse in the Newborn Nursery, NICU, and Mother/Baby Units.
- Provided clinical nursing care on the patient care team.

## **Registered Nurse (BSN)**

Innovative Health Resources - Rockville, MD  
January 2011 to January 2015

Units worked: Labor and Delivery, Postpartum, and NICU.

- Provided nursing coverage, staff education, support in the clinical setting.
- Completed assignments as provided among the research and grant-writing teams.
- Collaborated with an interdisciplinary team of clinicians in providing patient-focused care including physicians, dietitians, social workers, respiratory therapists, speech therapists, etc.
- Provided competent, skilled nursing care to a variety of patient populations.
- Conducted and assisted with research studies within the hospital setting in partnership with the IHR research/ methods team.
- Collected data related to the Vermont Oxford Study coalition.
- Precepted staff nurses in providing patient care while following established policies and procedures as outlined by the respective healthcare organization.
- Assisted with grant-writing duties and tasks as a member of the grant-writing team.

## **NICU Nurse Case Reviewer**

UnitedHealth Group - Minneapolis, MN  
November 2009 to November 2010

Responsibilities

NICU Case review representing the insurance agency and Medicaid. Submitted denials and reviewed appeals per standard procedures.

## **Registered Nurse**

Contemporary Nursing Services - Falls Church, VA  
February 2006 to December 2009

Responsibilities:

Units worked: Labor and Delivery, NICU, Postpartum, and Newborn Nursery.

- Provided acute care nursing in several departments pertaining to women, infant's and children.
- Worked contractual and per diem assignments, as needed.

## **Registered Nurse (RN BSN)**

Inova Health System - Fairfax, VA  
January 2005 to February 2006

Responsibilities

- Staff Nurse at a high acuity hospital in the Level III-B NICU.

## Education

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### **Baccalaureate in Nursing**

University of Maryland - Baltimore, MD  
2000 to 2004

## Nursing Licenses

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### **RN**

Expires: November 2018

State: MD

### **RN**

## Skills

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- NICU (III-B) Trained (10+ years)
- Newborn Nursery Trained (10+ years)
- Labor & Delivery Trained (10+ years)
- Website Development (4 years)
- Social Media Marketing (4 years)
- Social Media Management (4 years)
- Administrative Support (4 years)
- Customer Service (10+ years)
- Computer Skills (10+ years)
- Marketing Communications (5 years)
- New Business Development (4 years)
- New Product Development (4 years)
- Postpartum Nurse Trained (10+ years)
- Acute care
- Digital marketing
- Research

## Certifications and Licenses

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### **BLS**

January 2021 to January 2023

### **ACLS**

January 2017 to January 2019

Advanced Cardiac Life Support

**Neonatal Resuscitation Program (NRP)**

August 2019 to August 2021

Neonatal Resuscitation Provider Certified

**STABLE**

September 2016 to September 2018

S.T.A.B.L.E Neonatal Education program

**IEFM-AWHONN**

Present

AWHONN Electronic Fetal Monitoring (EFM) certified

**BLS, ACLS**

Additional Information

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Multitasking Entrepreneur Skilled in Healthcare, Legal, Sales, and Retail Business