

Paul Carbrey

Registered nurse

Lansing, KS 66043

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Work Experience

Unit Manager/Charge Nurse

Reach LTC - Kansas City, MO

December 2020 to Present

Weekend Unit manager of covid hall and isolation/dementia care unit

Online Sales Manager

Aquariums wholesale - Olathe, KS

February 2014 to January 2020

Manager of development and maintenance of online sales, personally responsible for generation of over \$1.2 million dollars of new revenue, tripling previous yearly business total sales.

Expanded sales by over 50% despite pandemic related limitations.

Education

Associate's degree in Nursing

Kckcc - Kansas City, KS

January 2018 to January 2020

Skills

- Sales management
- B2B
- Account management
- Profit & loss
- Business development
- Customer service
- Customer relationship management
- Customer support
- Customer retention
- Customer relationship management
- Employee relations
- Employee evaluation

- Training & development
- Employee orientation
- Outside sales
- Recruiting
- Performance management
- Management
- Supervising experience
- Strategic Planning
- Event Planning
- Change Management
- Pricing
- Nursing
- Dementia Care
- Process Improvement
- Infection control

Certifications and Licenses

Registered Nurse (RN)

March 2019 to March 2021