

Hannah Pioch

BSN, RN

Princeton, WV

(304) 575-7039

hpioch10@gmail.com

EXPERIENCE

Nayar Health Care, LLC., Bedford, VA — Home Health Clinical Manager

October 2021 - June 2022

- Coordinated total patient care by conducting comprehensive physical and psychosocial evaluations— monitoring the patient's condition while promoting preventive practices and education to all involved within the care team.
- Performed ongoing assessments measuring effectiveness of nursing services and participated in weekly case conferences to communicate patient condition within the care team.
- Consulted with attending physicians concerning alterations in client status and made changes to plan of care as needed.
- Achieved proficiency in treating acute and chronic wounds including pressure injuries, venous ulcers, surgical wounds, and trauma associated wounds which accounted for 80% of patient population with home health services.
- Trained new employees on Negative Pressure Wound Therapy (NPWT), numerous wound materials, and best practices for optimal healing.
- Increased patient census by 55% for the Bedford, Va area over 4 months.

Carilion Roanoke Memorial Hospital, Roanoke, VA — Neuro-Trauma Intensive Care Registered Nurse

May 2021 - October 2021

- Provided direct and individualized care to critically ill patients based on the application of scientific nursing practices at a Level 1 Trauma hospital.
- Consulted and coordinated with health care team members to assess, plan, implement, and evaluate patients' condition— promptly and attentively notifying physicians of immediate clinical changes to promote faster recovery and provide best quality of care.
- Implemented critical thinking when measuring vital signs, adequacy of ventilation, levels of consciousness, intracranial pressure, and pain.
- Coordinated complex and invasive monitoring and therapeutics including External Ventricular Drains (EVD), Continuous Renal Replacement Therapy (CRRT), Targeted Temperature Management (TTM), and Arterial Pressure Variation Monitoring.
- Provided education to patients and families as appropriate to further aid in support.
- Exercised nursing principals including justice, beneficence, nonmaleficence, accountability, fidelity, autonomy, and veracity.

EDUCATION

West Virginia University Beckley, WV— Bachelors of Science in Nursing

2017-2021

- Magna Cum Laude
-

SKILLS

Patient Care

Critical Thinking

Problem Solving

Time Management

Patient Safety

Invasive Monitoring

Wound Care Proficiency

Networking

Business Growth Development

Product knowledge

Rapport Building

Staff Leadership

Professionalism

CERTIFICATIONS

Advanced Care Life Support,
AHA, exp. 2023

Basic Life Support,
AHA, exp. 2022

West Virginia State Dept. of Health, Fayetteville, WV — *Infectious Disease Case Investigator*

September 2020 - April 2021

- Contacted individuals who were diagnosed with COVID-19 within 24 hours by completing case interviews, documenting objective and subjective data, and elicit and trace contacts exposed to COVID-19.
- Identified and notified individuals who may have come in contact with persons recently diagnosed COVID-19 without violating confidentiality.
- Provided COVID-19 education, delivered guidance on minimizing the risk of potential transmission from the contact to others in the event the contact became ill, and explained the necessity for the contact to quarantine responsibly in order to reduce the risk of transmission of illness to others.
- Collaborated with Epidemiologists, Physicians, and Health Educators by providing up-to-date data from contact tracing calls.
- Followed rigorous policies and procedures for all contact tracing functions and activities.
- Closely followed CDC guidelines as updated to ensure accuracy of recommendations for further prevention.

LICENSE

Registered Nurse,
Multi-State Compact
#0001303649

The Buckle, Inc., Beckley, WV — *Sales Leader*

October 2016 - May 2021

- Helped forecast and accomplish short term and long term sale goals by comparing previous MTD and YTD revenue totals.
- Measured and documented daily sale reports with an itemized breakdown at the conclusion of each shift and applied it to the weekly goal.
- Trained employees with effective selling strategies as it pertains to the customer and conducted floor presentations daily with teammates to provide education on new merchandise.
- Collaborated with regional and district managers to generate financial growth and develop merchandising strategies.
- Expanded and managed a VIP list of over 170 preferred customers by building rapport through face-to-face sales. Completed marketing calls to preferred customers when new merchandise arrived to further business.
- Increased profits by 37% within one year (2019), making the store amongst the Top 20 within the company and Top 3 in the East Coast region.
- Awarded “Top Sales Performer” on Black Friday (2018), accomplishing over \$13,400 in personal sales for the day and ranking store #4 within the company.
- Awarded “Best in Sales” for Back-to-School season (2019), accomplishing over \$29,000 in personal sales over a 6-week period.