

Danielle S. Haygood RN, MSN

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PROFESSIONAL EMPLOYMENT

Aug 2016-Present Abbott (Formerly St. Jude Medical)

As a member of the clinical support team, I am responsible for providing technical and clinical expertise and support of the sales process to colleagues, current customers and potential customers. I work under the general direction with clinical and sales teammates to identify sales opportunities by creating competency, comfort and expertise with all Abbott chronic pain therapies among physicians, support staff and customers within an assigned geography. I perform work that involves a high degree of independence. I also exercise independent judgement in planning, organizing and performing work. I am responsible for providing technical, clinical and programming assistance to providers and patients. I also assist the Territory Managers in afterhours call support and activities.

July 2008-Oct. 2016 The Physicians' Spine & Rehabilitation of GA
The Physicians' Surgery Centers
Clinical Coordinator and Operations Manager

I managed two physician practices and two ambulatory surgery centers (Rome and Marietta) for the company as well as one satellite physician practice location in Calhoun. In my role, I served as Clinical Coordinator, Quality Assurance/CQI Coordinator, Risk Management Nurse, Infection Control Nurse, and Materials Manager. I was responsible for the day-to-day operations for the offices and surgery centers. As Clinical Coordinator, I directed, supervised, planned, staff, coordinate and control the functions of the Operating/Procedure Room, pre-op, PACU and all other clinical and non-clinical areas of the ASC and physician practices in accordance with established nursing and ASC policies. I coordinated the planning, developing, directing, implementing and evaluating of the infection control services for patients, visitors and staff in conjunction with the Medical Director and reported to the Infection Control Committee. As CQI coordinator, it was my responsibility to identify risks to patient safety, employee safety, physician liability, facility liability and to minimize these risks. I served on the Quality Assurance Committee and coordinated the quarterly meeting agenda and reported to the committee any problems that were identified.

2004-2008 Surgery Center of Rome
HCA, Inc.
Nurse Manager

As nurse manager, I developed and implemented a strategic plan for the ambulatory surgery services. I managed all functions within the division and planned, organized, and

