

Audrey Senour

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My objective is to obtain a position that will utilize my strong clinical background as well as my business acumen.

Willing to relocate: Anywhere

Work Experience

Pre-Sales Clinical Consultant

Philips - Seattle, WA

2020 to Present

As a clinical consultant I support a tri state sales team in the patient monitoring division. I draw on my extensive clinical background to provide strategy and solutions for our customers. This involves clinical walkthroughs, workflow assessments and providing recommendations to the sales team. I actively use Salesforce.com to identify and track opportunities. My position involves regular meeting with c-suite hospital employees to build relationships and become a trusted advisor. I present information to internal and external customers.

OR Support Specialist

Liva Nova - Seattle, WA

2017 to 2018

As an OR support specialist I work with neurosurgeons in the OR to test connectivity of vagus nerve stimulators during insertion and generator replacement. I assist with trouble shooting problems in the OR. I am able to give updated information related to the products and educate OR staff on the indications for use of the VNS and effectiveness.

RN, Charge RN

Swedish Medical Center - Edmonds, WA

2011 to 2018

I was responsible for caring for IMCU, PCU, and short stay patients. I directed patient placement and assisted other nurses during my time in the Short stay unit. I was active with the education department and assisted in roll out of the electronic medical record as well as bar code scanning medication. I was also a member of the medication safety committee.

Education

M.B.A. in Healthcare Administration

Washington Governors University - Seattle, WA

2019

Bachelor of Science in Nursing

Washington Governors University - Seattle, WA
2016

Associate in Registered Nursing

Bellingham Technical College - Bellingham, WA
2010

Skills

- Telemetry Nursing
- Microsoft Office, Powerpoint, Excel and Teams
- Zoom
- AACN member
- Salesforce.com
- Visio
- Skype
- Pre-sales
- CRM Software
- Business Requirements
- Nursing
- Medication administration
- Sales
- Customer Service
- Microsoft Powerpoint

Certifications and Licenses

RN

BLS Certification

CPR Certification