

Desiree Figueroa

Executive Director - Texas Diamond Productions

Corpus Christi, TX 78413

misstexasdiamond361@yahoo.com

+1 361 658 0959

Desire the position of Registered Nurse in a competitive healthcare facility where my vast experience and skills will be utilized in determining the psychosocial, biophysical, self-care and learning requirements of the patients, families, and other stakeholders to create, implement, and evaluate the plan of care.

Work Experience

Director of Nursing/Administrator

AMED Hospice - Corpus Christi, TX

August 2021 to Present

Assistant Director of Nursing

Alameda Oaks Nursing Center - Corpus Christi, TX

June 2019 to Present

I currently am the Assistant Director of Nursing, I help maintain the daily operations of the facility to ensure continuity of care and to ensure we are following all state and federal regulations. Job Duties: Implement appropriate hiring, orientation, assignment, and development of staff. I participate in the review, analysis, and appraisal of the effectiveness of the agency program. I assist in the review, evaluation, and development of policies and procedures. I monitor compliance with all applicable Federal, State and Joint Commission regulations. I also serve as a nursing liaison with Medical Director and serve on the Professional Advisory Board.

Executive Director

Texas Diamond Productions

July 2012 to Present

Job Duties: Responsible for putting the entire pageant together, from recruiting talent to hiring Judges to making sure there are prizes for the contestants to win. I would meet with local and national business Representatives, telling them about the pageant and why it's wonderful. I would sell space in a program, or offer to promote products onstage. I would ask for donations to give as prizes. I then find a venue to hold the pageant, and supervise a team that will decorate the venue. I recruit people to work as Judges, and put together scorecards for them to use. I was in charge of all advertising for the pageant. I would find a local food kitchen or local pantry to donate all of the non-perishable food items that we would have donated from the contestants.

Director of Nursing

San Rafael Nursing and Rehabilitation Center - Corpus Christi, TX

January 2021 to March 2021

Director of Nursing

Angel Bright Hospice

April 2018 to June 2019

Job Duties: Implement appropriate hiring, orientation, assignment, and development of staff. I participate in the review, analysis, and appraisal of the effectiveness of the agency program. I assist in the review, evaluation, and development of policies and procedures. I monitor compliance with all applicable Federal, State and Joint Commission regulations. I also serve as a nursing liaison with Medical Director and serve on the Professional Advisory Board.

Executive Director/ Owner

Jordan's Academy of Gymnastics

August 2011 to July 2016

Job Duties: Building a Non-Profit Organization to provide the highest level of gymnastics and cheerleading training. I developed many fundraisers to provide the ability for everyone to take advantage of a facility set up to help kid of different backgrounds, cultures, and financial abilities. I did all marketing through direct contact with the community and Brownsville Independent School District. I organized different functions to allow my students to get involved with the community through performances, and volunteer work. I kept track of inventory, set up new member accounts, paid bills, did payroll and the overall maintenance of the facility.

Activity Director

Texas Diamond Productions

January 2014 to January 2015

Job Duties: Responsible for the planning and implementation of activities for nursing home residents. Designs programs to encourage socialization, provide entertainment, relaxation, and fulfillment, and improve daily living skills.

Assistant Manager

Sofa Mart-Pharr

October 2006 to January 2008

Job Duties: Helped customer with sales needs, by providing product knowledge. Regularly assisted to determine pricing, payment plans, and options. Responsible for daily balancing of various monetary operations and different payment methods for the entire sales staff. I assisted in daily opening and closing duties to check and balance sales, returns, customer service issues. Opening new accounts and offering credit to interested customers was very important. I accepted customer payments. I provided sales training to new employees and retained current employees on full product knowledge and training to overcome customer-competitor objections, I tracked sales and set personal goals to meet weekly, monthly, and annual goals. I performed weekly, monthly, quarterly and annual inventory. I maintained personal monthly selling quotas. I was responsible for my own store and was the property manager for the entire Furniture Row. With being Property Manager I was responsible for the entire outside premises the overall lighting and plumbing issues etc.

Sales Associate/ Sales Trainer

Sofa Mart-Brownsville

October 2004 to October 2006

Job Duties: Helped customers with sales needs, by providing product knowledge. I regularly assisted to determine pricing, payment plans and options. I was responsible for dialing balancing of various monetary operations and different payment methods. I performed daily opening and closing duties assigned by the manager. I was responsible for my own department and often assisted coworkers with their areas and

departments as needed. I opened new accounts and offered credit to interested customers. I organized and prepared on a daily bases my assigned department for the following day. I maintained personal monthly selling quota. I was a sales trainer for new employees.

Server, Trainer, Key Supervisor, Local Store Marketing Manager

Texas Roadhouse- Brownsville

May 2003 to October 2004

Job Duties: Local Store Marketer- Through extensive training and seminars my key job requirements was to promote the restaurant and market t as a family friendly environment. During my time as Local Store Marketer We were able to adopt 3 Elementary Schools and set up a very successful kids club. I also visited with local business and community events to promote and supply samples and coupons. I got involved with the Chamber of Commerce and participated in many ribbon cuttings. My duties also involved tracking the promotional business that was brought in and maintaining a great file of previous sales history to set up goals and track events.

Education

Associate in Nursing

Del Mar College

2015

Homer Hanna High School

1998 to 2002

Nursing Licenses

RN

RN

Skills

- Staff Nurse
- RN
- Cheerleading
- Hospice Care
- Gymnastics
- Sports Coaching

Certifications and Licenses

Certified RN Nurse Injector

October 2020 to Present

BLS Certification

BLS Certification